EVAN J. SCHWARTZ

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CHIEF INNOVATION OFFICER | TECHNOLOGY & OPERATIONS STRATEGIST | BOARD ADVISOR

Executive technology leader with 35+ years driving operational transformation and strategic technology governance across resource-intensive industries. Guides global strategy at AMCS Group, translating complex AI and digital transformation initiatives into measurable business outcomes and competitive advantage. Advanced through senior enterprise roles including Chief Operations Officer, Chief Enterprise Architect, and Head of Foundation Services. Recognized for bridging technology complexity with operational reality to enable executive decision-making and strategic oversight. Serves as Adjunct Professor and Board Advisor on cybersecurity and computing science, providing governance expertise on emerging technology risks and opportunities.

PROFESSIONAL PHILOSOPHY

Providing strategic technology governance and risk oversight at the intersection of business strategy and digital transformation.

CAREER SNAPSHOT

- ✓ Appointed Chief Innovation Officer at AMCS Group, providing strategic governance over global technology adoption in logistics, resource recovery, and sustainability markets, driving innovation-led growth and shareholder value creation.
- ✓ Directed North American operations as Chief Operating Officer with full P&L accountability, integrating Customer Success, Strategic Accounts, Professional Services, and Product Delivery to achieve significant revenue expansion.
- ✓ Established enterprise technology governance as Chief Enterprise Architect, translating complex AI, data science, and platform modernization initiatives into strategic business outcomes across global operations.
- ✓ Conducted strategic due diligence and integration oversight for multiple M&A transactions at AMCS Group and DesertMicro, defining technology governance frameworks across international markets.
- ✓ Serves as Board Advisor and Adjunct Professor at Jacksonville University, providing governance expertise in cybersecurity, AI strategy, and technology risk management to academic and industry leaders.
- ✓ Distinguished author of Amazon Best Seller <u>People, Places, and Things: A Framework for a Pain-Free ERP Implementation,</u> published through Forbes, outlining ERP implementation frameworks based on extensive experience in resource-intensive industries.

EXECUTIVE STRENGTHS

Strategic Innovation Leadership | Technology Governance | AI Integration | ERP Implementation | Enterprise Architecture | Digital Transformation | Risk Management | Technical Advisory | M&A Integration | DevSecOps | Solution Engineering | Cybersecurity | ESG & Sustainability | Public Sector & Industrial SaaS | Board & Academic Engagement

CAREER SUCCESS

Chief Innovation Officer | AMCS Group | Global | May 2025-Present

Promoted to strategic executive leadership role overseeing innovation governance and technology strategy alignment across global business units. Direct strategic innovation initiatives and growth opportunities in Resource & Recycling, Logistics, Transportation, Safety (EHS), and Sustainability (ESG) markets.

- > Established innovation governance framework ensuring strategic alignment with organizational growth objectives and shareholder value creation.
- > Developed comprehensive KPI framework to measure innovation adoption impact on revenue growth, customer experience, and operational performance.
- > Created cross-functional governance structure enabling strategic collaboration between product, engineering, and services organizations.

Provided executive leadership in industry forums and technical conferences, positioning AMCS technology strategy and strengthening strategic partnerships.

Chief Operations Officer, North America | AMCS Group | Jacksonville, FL | Dec 2024-May 2025

Provided strategic oversight of North American operations with full P&L accountability, aligning operational strategy with business objectives to optimize service delivery and achieve growth targets. Directed Strategic Account Management, Customer Success, Professional Services, Technical Solutions, and Product Delivery across the region, reporting directly to global CEO.

- > Established strategic client governance framework driving customer retention, revenue expansion, and achievement of annual growth objectives.
- > Created operational governance models including Release Quality and Centers of Excellence to ensure service consistency and stakeholder satisfaction.
- > Maintained fiduciary oversight of operational budgets and financial forecasts, ensuring alignment with organizational profitability targets through strategic resource allocation.
- > Developed executive leadership capabilities across multiple business units, establishing performance culture focused on innovation and operational excellence.

Chief Enterprise Architect & Head of Enterprise Foundation Services | AMCS Group | Jacksonville, FL | Feb 2024-Dec 2024

Provided strategic technology governance and architectural oversight across global enterprise infrastructure, directing Enterprise Architecture, DevOps, DevSecOps, and Global Engineering organizations. Established technology governance framework encompassing global engineering, data governance, artificial intelligence strategy, and enterprise infrastructure to support business objectives.

- Defined and executed enterprise-wide technology strategy aligned with organizational mission, ensuring scalable and secure technology foundation for competitive advantage.
- > Led strategic integration of AI and data science capabilities, positioning technology investments to advance market position and business outcomes.
- > Established technology governance frameworks enhancing operational reliability, security posture, and deployment efficiency across global development operations.

Chief Enterprise Architect | AMCS Group | Jacksonville, FL | Jan 2021-Feb 2024

Established strategic technology vision and architectural governance for the AMCS Platform, translating complex technical requirements into business-aligned strategic roadmap. Developed comprehensive governance framework to evaluate technology investments, justify strategic decisions, and assess cost-benefit analysis supporting platform strategy.

- > Provided strategic oversight of product roadmap development, ensuring technology investments aligned with market opportunities and business objectives.
- > Conducted technical and commercial due diligence for M&A opportunities, advising executive leadership on acquisition suitability and strategic fit.
- Directed post-acquisition integration strategies, ensuring seamless technology consolidation while maintaining customer satisfaction and business continuity.
- > Developed executive capabilities across product and technical organizations, establishing requirements framework grounded in market-driven business outcomes.

Vice President, Services, North America | AMCS Group | Jacksonville, FL | Jun 2020-Jan 2021

Directed comprehensive services strategy across North America, establishing scalable delivery framework supporting diverse engagement portfolio from tactical projects to multi-year enterprise transformations. Drove organic revenue growth through strategic customer expansion and new market penetration initiatives.

- > Expanded Annual Recurring Revenue (ARR) while maintaining targeted profit margins for Professional Services division through strategic portfolio management.
- > Established operational excellence framework ensuring consistent project delivery and customer satisfaction across all consulting engagements.
- > Collaborated with sales leadership to optimize deal structuring, maximizing transaction value and long-term customer lifetime value.

> Facilitated strategic communication between customer organizations and internal product development, translating market requirements into technology roadmap priorities.

PREVIOUS EXPERIENCE

Vice President of Solutions Engineering | AMCS Group | Jacksonville, FL | Sep 2019-Jun 2020

Head of Technology & Sales Engineering, North America | AMCS Group | Jacksonville, FL | Aug 2018-Sep 2019

Chief Technology Officer | DesertMicro | Jacksonville, FL | Jan 2017-Aug 2018

Vice President of Technology | Baywood Technologies | Jacksonville, FL | Sep 2006-Jan 2017

SharePoint Solutions Architect | MPS Group | Jacksonville, FL | Nov 2005-Sep 2006

Director of Information Systems | Echotainment, LLC | Jacksonville, FL | Feb 2004-Nov 2005

Director of Business Development / Solutions Architect | Infinite Energy Center | Gainesville, FL | Jan 2002-Jan 2004

EDUCATION & CREDENTIALS

Doctor of Philosophy (PhD) - Computer Science | Northcentral University | In Progress
Master of Business Administration (MBA) | Quantic School of Business and Technology | 2025
Master of Mobile Gaming, Computer Science | Full Sail University | 2019
Bachelor of Science, Game Design & Application Development | Full Sail University | 2018

ADDITIONAL LEADERSHIP

Adjunct Professor | Jacksonville University | Jacksonville, FL | 2023-Present

Advisory Board Member | Jacksonville University Center of Cybersecurity and Department of Computing Science | 2023
Present

Author | People, Places, and Things: A Framework for a Pain-Free ERP Implementation | Amazon Best Seller Member | Forbes Technology Council